

# Partner Management Program

Dear Valued BlueStream Partner, (Contractor/Supplier/Service Provider)

As an important BlueStream Partner, you have been selected to participate in BlueStream's Partner Safety Qualification Program. This program is vital to ensuring a safe and healthy workplace for BlueStream employees, contractors and on-site services contractors. Participation in this program is <u>required</u> to continue working at BlueStream sites. Participation does not guarantee that you will be awarded work at BlueStream. However, it does ensure that you meet BlueStream's Environmental, Health & Safety criteria.

## Contractor Safety Qualification Program

PICS has been selected by BlueStream to assist in our contractor safety prequalification process. As you prequalify or maintain your qualification at BlueStream, PICS will help to make this transition as seamless as possible while providing invaluable services and benefits to <u>all</u> of BlueStream's contractors. The qualification procedure is outlined below:



## Registration / Pre-qualification Requirements

PHASE I: Registration (Required by: February 22nd).

• Register Online Each contractor and subcontractor must register on the PICS website at <a href="https://www.picsauditing.com">www.picsauditing.com</a> and select BlueStream. If you are already a member with PICS, simply log into your account and link your company with BlueStream. PICS representatives will be available to provide registration assistance by phone, at (877) 725-3022.

PHASE II: Pre-qualification (Required by: March 21st).

- Complete the Prequalification Form (PQF). Once you have registered and aligned your company with BlueStream you may begin the qualification process by completing and submitting the PQF and Annual Update information online.
- **Upload Your Safety Program Documentation.** Even if you have already provided BlueStream with a copy of your safety program, please upload your current information on the PICS website.
- Respond to any Audit questions. After submitting your PQF online to PICS, a PICS representative will contact you to review your submission. Your dedicated PICS representative will work with you to collect missing information to ensure you achieve green flag status for BlueStream.
- **Provide your Insurance**. Upload a copy of your Certificate of Insurance meeting BlueStream's insurance requirements.

PHASE III: Qualification Deadline (Required by: April 18th).

• "Green Flag" status. Once you have achieved green flag status, your company will be rated as compliant in PICS Organizer and available for contract work with BlueStream and other clients within the exclusive PICS network.



## Benefits of PICS Membership

- Exposure—Once registered in the PICS system, contractors can search for additional business
  opportunities in the system. Your company and all of your services will be readily available to large
  organizations that are a part of the PICS network.
- Assistance—PICS provides contractors with individualized customer service to help complete the prequalification form, offers guidance on safety programs and answers questions and concerns.
- **Consistency** will apply the same qualification standards to all partners. This reduces the chance of you being underbid by an unqualified contractor.

### Membership Fee

For partners that are not already active in the PICS contractor ecosystem, there is a one-time registration fee of \$199. In addition to the registration fee, there is an annual membership fee based upon the number of client sites where products or services are provided. For contractors only associated with BlueStream, the average PICS membership is \$799. The complete fee structure is available on the PICS website and can be reviewed during the registration phase.

#### **About PICS**

PICS partners with large international companies to maintain high health and safety standards and to ensure transparent, effective supply chain management. The global expertise, innovative technology and rigorous prequalification process, provided by PICS, improve supplier performance, safety requirements and increase operational efficiencies. Most important, PICS reduces risk to everyone—you, your employees, your subcontractors and the companies you do business with.

## What does PICS provide to the contractor?

PICS will provide a customer service representative to help contractors through the prequalification process. Once registered in the PICS system, you can search for other business in the network. Other companies can also find you and solicit your services.

#### What is a contractor required to do if already a member of PICS?

If your company is already a registered member with PICS, you must log into your existing account to ensure your company information is up to date by *February 22nd*. Then select BlueStream as the client/facility where you work. There may be an additional fee to select BlueStream as a client depending upon the number of sites where you provide products or services.

#### Does the PQF process apply to subcontractors?

Yes, subcontractors will be required to submit information and comply with health and safety requirements just like the primary contractor. You will be required to provide the names of subcontractors during your PQF process. Contractors should instruct subcontractors to submit PQFs at least one month prior to beginning work.

#### How do I contact PICS?

Phone: (800) 506-PICS or (949) 936-4500 Office Location: 17671 Cowan, # 150, Irvine, CA 92614

Email address: info@picsauditing.com



BlueStream and PICSAuditing will conduct a training webinar to discuss their new partnership, answer questions and assist with the registration process. We encourage all contractors to join. The training webinar is scheduled for February 11th at 11:00 am EDT. Please refer to the following link for further detail: http://supplier.picsauditing.com/BlueStream

If you have any questions or comments, please contact BlueStream Procurement at **Procurement@BlueStreampro.com** 

Best Regards,

# Eric McWhorter

procurement@BlueStreampro.com 3305 Highway 60 West Faribault, MN 55021 www.BlueStream.com